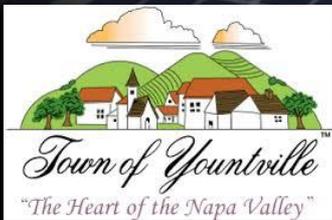


Making an

IMPACT

At the Town of Yountville



Property of Schneider Electric

Life Is On

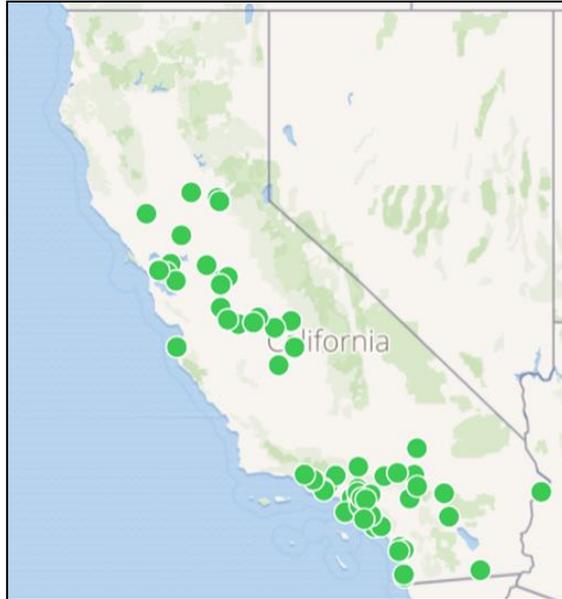
Schneider
Electric

Program Leader

Schneider Electric – Energy & Sustainability Services

Global Company – Local Presence

- Over **1,000** completed Energy Conservation projects, worth more than \$4B
- Awarded World's **Most Ethical** Company Honorees consecutively from **2011 - 2023**.
- Ranked **#1** Energy Services Company – **2021- 2023**
- **Turnkey solution!**



125 CA Projects to Date

Sample of CA References

- City of Palmdale
- City of Auburn
- City of Gustine
- Placer County
- City of El Centro
- Modesto City Schools
- Berkeley USD
- Moraga SD
- Oakdale JUSD
- Los Banos USD
- Turlock USD

One Partner to Simplify Outcome Achievement

Comprehensive Partnership



- Full Design & Engineering
- Building Envelope
- Security and Safety
- Utility Modeling
- Tariff Analysis
- IT and Telecom Analysis
- Renewables
- Water, CNP, and Fleet
- Goal & Needs Alignment

- Onsite Supervision
- Subcontractor Mgmt.
- Scope Oversight
- Solicitations
- Safety
- Permitting
- O&M Planning
- System Training

- Grants & Incentives
- Federal, State, and Local funding
- CIP Alignment
- Debt Service Options

- Ongoing Training
- Troubleshooting
- Remote Monitoring
- Warranty
- BAS Management & Support
- New Construction support

- Monthly Reporting
- Quarterly Reviews
- Yearly Reconciliation
- Resource Advisor
- Performance Based Outcomes
- Client Services

- Project Branding
- Marketing Services
- Telling Your Good News
- Community Engagement

Project Examples

Traditional ESCO Work

Energy Efficiency, Improved Facilities and Revenue Opportunities

- LED Lighting
- HVAC Improvements
- Building Controls
- Smart Metering
- EV Charging Infrastructure



Schneider Electric developed an [energy savings performance contract](#), investing \$14 million into the City of Sierra Vista AZ and transformed it into [\\$20 million](#) in lifecycle savings

Project Examples

Water & Wastewater Projects

Expedite your CIP with Innovative Funding Solutions

- Real Time Control (RTC) systems
- Diffuser replacement and basin reconfiguration
- Blower replacement and construction of a new blower building
- Electrical switchgear replacement
- Upgrade tertiary filter DCS
- SCADA installation



LA County Sanitation is a huge organization and serves 5.6M people in Los Angeles County. Due to an increasing backlog of projects, LACSD chose the **ESCO** delivery model as an expedited path to construction.

Project Examples

Microgrids

Mitigate Power Outages in a Changing World

- Solar PV
- Battery Storage
- Microgrid Inverters
- Turnkey Integration
- Public and Private Partnerships



Schneider Electric developed and installed a **7 MW Microgrid** project at Marine Corps Air Station Miramar in CA to specifically reduce utility demand charges and participate in demand response programs in California.

make an
IMPACT

Town of Yountville

Life Is On

Schneider
Electric